



Established in 1977, Composers and Authors Society of Hong Kong Limited ('CASH') is an internationally affiliated music copyright organisation acting for the interests of music composers and lyrics authors worldwide. Our primary objective is to look after the rights of music creators and to establish successful business relationships with music users at the same time.

To cope with strong business growth in Hong Kong and the Asia region, we are now looking for a self-motivated, responsible and high calibre to join us.

Business Licensing Officer

Media and International Business Department

Responsibilities

- A business oriented position in the arena of online music licensing and broadcast licensing
- Conduct research and analysis in relation to digital music market to facilitate ongoing business development and negotiations, with an aim to conclude business deals that drive revenue to CASH
- Identifying clients (i.e. Music Publishers, music works copyright owners) and Business Partners (ie Digital Service Providers, such as Youtube, Netflix, Spotify, Apple Music, iTunes, etc) needs and provides corresponding services to settle their queries
- Work closely with other departments to ensure the concluded business deals are processed timely and accurately at the backend
- Provides administrative support to the team
- Performs other duties as assigned

Requirements

- Degree holder in business and related discipline
- Ability to multitask and priorities tasks effectively
- Strong organizational, analytical and time management skill
- Confidence and a good team player with excellent communications skills
- Proficient in Microsoft Office Suite, with aptitude to learn new software and systems
- Fluent in English, Cantonese, and Mandarin
- Passion in music an added value
- Immediate availability is an advantage
- Fresh graduate welcomes

If you are motivated to act for the interests of the international music composer community, please send us a letter introducing yourself with your CV to hr@cash.org.hk.

Personal information by job applicants will be used strictly in accordance with the Personal Data Privacy Ordinance

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